



January 20, 2012

Dear Valued Customer:

Due to an increase in Southwest Airlines' economic fuel cost in the fourth calendar quarter of 2011, effective February 6, 2012, the fuel surcharge assessed on all Southwest Airlines Cargo shipments will be \$0.34/lb. Please note, the fuel surcharge is calculated based on actual weight and current minimum charges still apply. Please update your records accordingly, and we sincerely thank you for your understanding and your business.

Best regards,

Southwest Airlines Cargo
www.swacargo.com